



# Empowering Sustainable Technology and Infrastructure

greentech  
capital  
advisors

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New York | San Francisco | Zurich



# Greentech Merges with Nomura to Bring More Value to Clients

December 2019

# Greentech Will Become Nomura Greentech

Established 1925

**NOMURA**

- > A leading diversified financial services group in Japan operating in over 30 countries worldwide, delivering unparalleled access by connecting markets east and west
- > Nomura services the needs of individuals, institutions, corporates and governments through four business divisions: Retail, Asset Management, Wholesale (Global Markets and Investment Banking), and Merchant Banking
- > Nomura has a strong commitment to ESG principles, encouraging the financing of new business activities that contribute to a more sustainable society

Established 2009

**greentech**

- > A leading financial and strategic advisor to the sustainable technology and infrastructure sectors
- > Greentech's mission is to create value for clients amidst the sustainable transition by being the best specialist global advisory firm focused on M&A and capital raising
- > Greentech has 75 financial professionals across offices in New York, San Francisco and Zurich

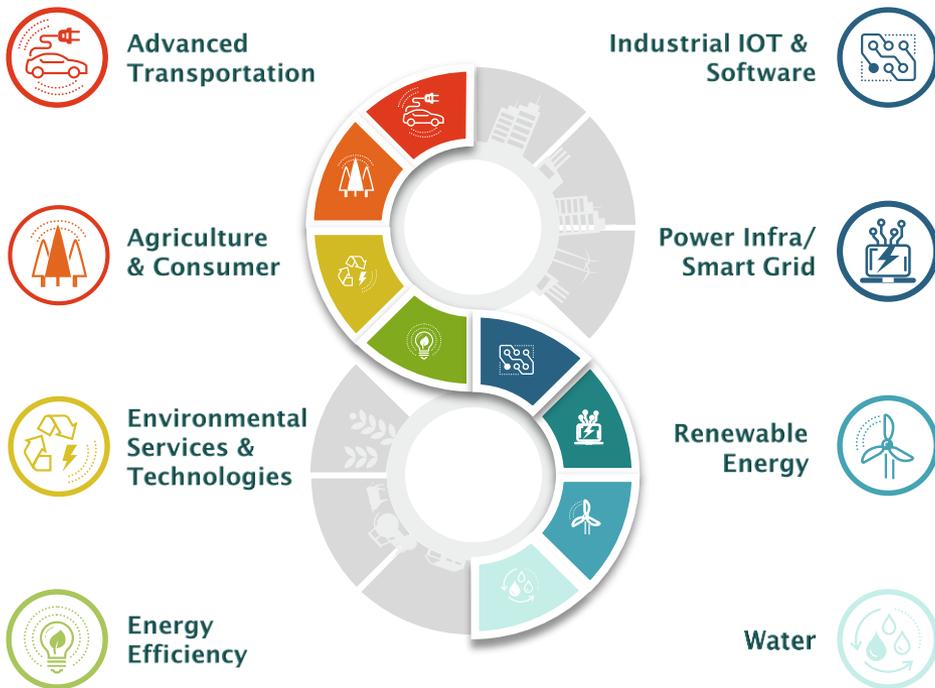
**Creating a full-service global investment bank dedicated to companies and investors active across sustainable technology and infrastructure sectors**

*Note: The transaction is expected to close in early 2020, subject to certain conditions including relevant regulatory approvals*

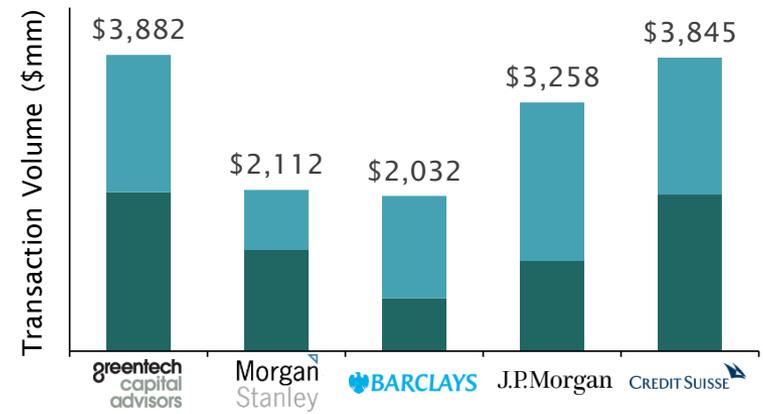
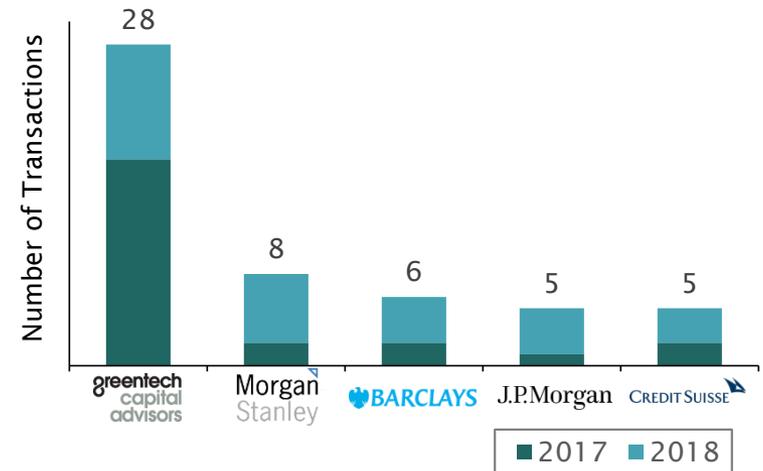
# Greentech Overview

A Leading Financial and Strategic Advisor in Sustainable Technology and Infrastructure

<b>\$21 bn</b> Mergers & Acquisitions	<i>Operating</i> <i>Development</i> <b>20 GW   50 GW</b> Asset Transactions
<b>\$4 bn</b> Capital Raising	<b>&gt;130</b> Completed Transactions



## Bloomberg #1 Clean Energy/Energy Smart Technologies M&A Advisor



# Nomura Overview

## A Leading Global Financial Services Group with Deep Connectivity in Asia

**NOMURA**

Year Founded **1925**

Market Cap. **\$17.2 bn**

Employees **27,630**

**\$18.6 bn**  
LTM Revenues

**\$939 mm**  
LTM Net Income

**\$1.1 tn**  
Retail Client Assets

**\$483 bn**  
Assets Under Management

### Services Overview

#### Wholesale/ Investment Banking

Sales and trading services in bonds, equities, foreign exchange and derivatives for institutional investors globally. Investment Banking provides underwriting, advisory and risk solutions

#### Asset Management

Services corporate, institutions and governments worldwide through its two main businesses: Investment Trust and Investment Advisory

#### Retail

Through a retail network spanning 131 locations, Nomura provides a diverse range of products and consulting services to retail clients in Japan

#### Merchant Banking

Provides equity to clients as a solution for business reorganizations and revitalizations, business succession and management buyouts

# The Future Nomura Greentech

Creating a full-service global investment bank for companies and investors active across sustainable technology and infrastructure sectors

Delivering More Value For Clients and Enhancing Our Impact

**greentech**

**NOMURA**

Leading M&A Advisory Practice



Global Reach

Lending

Capital Markets

*Combining Greentech Capital Advisors' leading M&A advisory practice with the (i) global reach, (ii) lending, and (iii) capital markets capabilities of Nomura to deliver better value to our clients and accelerate the sustainable transition*

Asia will be the largest and fastest growing region for sustainable investment

Nomura is the leading advisory and capital markets franchise in Asia

Nomura is deeply committed to ESG principles and a leader in sustainable finance

As Nomura Greentech, we will continue to deliver world-class M&A and capital formation advisory services leveraging the full capabilities of Nomura's Global Investment Banking franchise

# Creating More Value for Clients and Accelerating the Sustainable Transition

This transaction enhances our mission-driven approach and increases the value we can deliver to our clients



**greentech**

**NOMURA**

Knowledge		Access	Capital	
Leading Industry Expertise in Sustainable Technology and Infrastructure		Leading franchise and connectivity in NA, EMEA, Latin America, Japan and broader Asia with extensive experience navigating Asian markets	Acquisition & Leveraged Finance	Financing for leveraged buyouts and corporate acquisitions, supporting ongoing refinancing needs using a variety of debt products
North American and European Coverage Footprint			Equity Capital Markets & Solutions	Origination and execution of equity and equity-linked transactions, coupled with bespoke solutions expertise
Advisory Services			Project Finance/ Debt Capital Markets	Project finance, infrastructure and power hybrid finance, structured solutions, green bonds and debt capital markets capabilities
Mergers & Acquisitions	Asset Transactions			
Capital Raising	Strategic Advisory			

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