

Greentech Capital Advisors (“Greentech”) is pleased to announce the following transaction:



Greentech’s Client:

Onsite Energy (“Onsite”) is an energy efficiency services and project implementation firm based in Carlsbad, California, that specializes in energy upgrades and commissioning for industrial facilities. It provides a suite of turn-key services including Energy Efficiency Audits, Energy Project Feasibility Studies, Energy Project Scoping and Specification, Energy Project Implementation, and Energy Efficiency Incentive Procurement and Administration. Onsite has over 35 years of experience in energy efficiency and has cumulatively saved clients over 2.6 TWh through energy efficiency programs.

Acquirer Overview:

Willdan Group, Inc. (NASDAQ:WLDN) (“Willdan”) is a U.S. nationwide provider of professional technical and consulting services to utilities, government agencies, and private industry. Willdan’s service offerings span a broad set of complementary disciplines that include electric grid solutions, energy efficiency and sustainability, engineering and planning, and municipal financial consulting.

Key Points of Interest:

- On July 2nd, 2019, Willdan completed its acquisition of substantially all the assets of Onsite, which was previously announced on June 19th, 2019
- Combining Onsite’s knowledge of industrial customer needs and Willdan’s innovative software and engineering will allow Willdan to significantly expand its service offerings in the industrial sector
- This acquisition seeks to provide utilities and industrial customers with deeper engineering support for energy saving initiatives, as well as broader technical services on a national footprint

The press release of the initial announcement can be found at:

[Press Release](#)

The press release of the completed transaction can be found at:

[Press Release](#)

Greentech Capital Advisors acted as exclusive financial advisor to Onsite. The transaction further strengthens Greentech's leading advisory position in the energy efficiency services market. For additional information about this transaction, please contact:

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About Us

Our mission is to empower companies and investors who are creating a more efficient and sustainable global infrastructure. We are purpose-built to ensure that our clients achieve success. We have deeply experienced bankers who are sector experts and understand our clients' industries and needs. We reach a vast global network of buyers, growth companies, asset owners and investors, and thereby provide clients with more ways to succeed through a deeper relationship network. We have directly relevant transaction experience which enables us to find creative structures and solutions to close transactions. We are an expert team of 65 professionals working seamlessly on our clients' behalf in New York, Zurich and San Francisco and through a strategic partnership in Japan. Our team of experienced bankers provide conflict-free advice and thoughtful, innovative solutions.

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