

Greentech Capital Advisors (“Greentech”) is pleased to announce the following transaction:



Greentech’s Client:

Headquartered in Lenexa, Kansas, Tradewind Energy (“Tradewind”) is among the largest wind and solar project development companies in the U.S. Since its inception in 2003, Tradewind has developed and sold solar PV and wind projects representing ~\$5.6bn of total investment and has over 13 GW of wind, solar and storage pipeline projects under development.

Key Points of Interest:

- On March 27, 2019, Enel Green Power (“Enel”) announced the closing of its acquisition of the entire Tradewind platform, including 13 GW of wind, solar and storage projects located throughout the U.S.
- Shortly after the closing of Enel’s purchase of Tradewind, Enel signed a definitive agreement with Macquarie Group’s Green Investment Group (“GIG”) to sell the U.S. solar and energy storage unit of Tradewind, a subsidiary of Enel Green Power North America, named Savion, LLC (“Savion”)
- Savion is an integrated U.S. solar and energy storage development platform with industry-leading enterprise and site evaluation systems. Its project portfolio includes a 6 GW pipeline of solar and energy storage development projects
- Upon closing, Savion will be managed by former Tradewind principals Rob Freeman and Geoff Coventry

“The U.S. solar market presents a very attractive investment opportunity and we see strong fundamentals driving future growth. The commitment we announce today is a continuation of GIG’s strategy in U.S. utility scale solar,” said **Chris Archer, Head of Green Energy Americas for Macquarie**

Capital. “Tradewind’s seasoned team of specialists have built a leading solar and storage development platform that we expect to thrive in partnership with GIG.”

The transaction press release can be found at:

[Press Release](#)

Greentech Capital Advisors acted as exclusive financial advisor to Tradewind on the sale of Savion. The transaction further strengthens Greentech’s leading advisory position in the renewable energy and energy storage sectors. For additional information about this transaction, please contact:

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About Us

Our mission is to empower companies and investors who are creating a more efficient and sustainable global infrastructure. We are purpose-built to ensure that our clients achieve success. We have deeply experienced bankers who are sector experts and understand our clients' industries and needs. We reach a vast global network of buyers, growth companies, asset owners and investors, and thereby provide clients with more ways to succeed through a deeper relationship network. We have directly relevant transaction experience which enables us to find creative structures and solutions to close transactions. We are an expert team of 65 professionals working seamlessly on our clients' behalf in New York, Zurich and San Francisco and through a strategic partnership in Japan. Our team of experienced bankers provide conflict-free advice and thoughtful, innovative solutions.

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